

ANNUAL AUDITED REPORT FORM X-17A-5 PART III

OMB APPROVAL

OMB Number: 3235-0123 Expires: September 30, 1998

Estimates average burden Hours per response . . . 12.00

SEC FILE NUMBER

8 - 50618

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

| REPORT FOR THE PERIOD BEGINNING | | _ AND ENDING . | DECEMBER 31, 2002 |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------|------------------------------------------------------------------------------|
| | MM/DD/YY | | MM/DD/YY |
| A. REC | GISTRANT IDENTIFICATI | ION | |
| NAME OF BROKER DEALER: | | | |
| | | | OFFICIAL USE ONLY |
| FAMILY MANAGEMENT SECUR | LITIES, LLC | | FIRM ID. NO. |
| ADDRESS OF PRINCIPAL PLACE OF BU | JSINESS: (Do not use P.O. Bo | x No.) | FIRM ID. NO. |
| 477 MADISON AVENUE, 14 TH FL | | OFWED | |
| | (No. And Street) | 26 | |
| NEW YORK, | NY 📉 | 2003 | 10022 |
| (City) | (State) | 57 6 | (Zip Code) |
| | | مستصحيك يوم | |
| | | | TROPE |
| NAME AND TELEPHONE NUMBER OF | PERSON TO CONTACT IN R | EGARD TO THIS R | EPORT |
| NAME AND TELEPHONE NUMBER OF I | PERSON TO CONTACT IN R | EGARD TO THIS R | (212) 872-9620 |
| | PERSON TO CONTACT IN R | EGARD TO THIS R | |
| ANDREA TESSLER | PERSON TO CONTACT IN R | | (212) 872-9620 |
| ANDREA TESSLER | OUNTANT IDENTIFICAT | ION | (212) 872-9620 |
| ANDREA TESSLER B. ACC | OUNTANT IDENTIFICAT whose opinion is contained in ATTN: JOHN FULV | this Report * | (212) 872-9620 |
| ANDREA TESSLER B. ACC INDEPENDENT PUBLIC ACCOUNTANT | OUNTANT IDENTIFICAT whose opinion is contained in | this Report * | (212) 872-9620 |
| ANDREA TESSLER B. ACC INDEPENDENT PUBLIC ACCOUNTANT | OUNTANT IDENTIFICAT whose opinion is contained in ATTN: JOHN FULV | this Report * | (212) 872-9620 (Area Code - Telephone No.) |
| ANDREA TESSLER B. ACC INDEPENDENT PUBLIC ACCOUNTANT FULVIO & ASSOCIATES, LLP | OUNTANT IDENTIFICAT whose opinion is contained in ATTN: JOHN FULV (Name - if individual state last, first, m | TION this Report * TIO, CPA niddle name) | (212) 872-9620 (Area Code - Telephone No.) Y 10165 ate) (Zip Code |
| ANDREA TESSLER B. ACC INDEPENDENT PUBLIC ACCOUNTANT FULVIO & ASSOCIATES, LLP 60 EAST 42 ND STREET | OUNTANT IDENTIFICAT whose opinion is contained in ATTN: JOHN FULV (Name - if individual state last, first, m | TION this Report * TIO, CPA niddle name) | (212) 872-9620 (Area Code - Telephone No.) Y 10165 ate) (Zip Code |
| ANDREA TESSLER B. ACC INDEPENDENT PUBLIC ACCOUNTANT FULVIO & ASSOCIATES, LLP 60 EAST 42 ND STREET (Address) CHECK ONE: Certified Public Accountant | OUNTANT IDENTIFICAT whose opinion is contained in ATTN: JOHN FULV (Name - if individual state last, first, m | TION this Report * TIO, CPA niddle name) | (212) 872-9620 (Area Code - Telephone No.) Y 10165 ate) (Zip Code |
| ANDREA TESSLER B. ACC INDEPENDENT PUBLIC ACCOUNTANT FULVIO & ASSOCIATES, LLP 60 EAST 42 ND STREET (Address) CHECK ONE: Certified Public Accountant Public Accountant | OUNTANT IDENTIFICAT whose opinion is contained in ATTN: JOHN FULV (Name - if individual state last, first, m NEW YORK (City) | this Report * TO, CPA niddle name) N (St | (212) 872-9620 (Area Code - Telephone No.) Y 10165 PROCESSED MAR § 3 2003 |
| ANDREA TESSLER B. ACC INDEPENDENT PUBLIC ACCOUNTANT FULVIO & ASSOCIATES, LLP 60 EAST 42 ND STREET (Address) CHECK ONE: Certified Public Accountant | OUNTANT IDENTIFICAT whose opinion is contained in ATTN: JOHN FULV (Name - if individual state last, first, m NEW YORK (City) | this Report * TO, CPA niddle name) N (St | (212) 872-9620 (Area Code - Telephone No.) Y 10165 ate) (Zip Code |

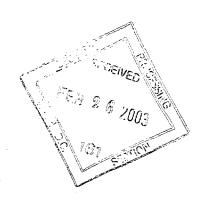
^{*}Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as basis for the exemption. See section 240.17a-5(e)(2).

OATH OR AFFIRMATION

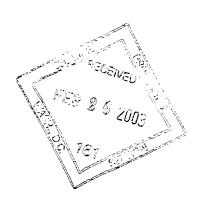
| I, _ | | DANIEL BRUK | , swear (or affirm) that, to the |
|-----------|--------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| best | of my | knowledge and belief the accompanying financial statement and su | apporting schedules pertaining to the firm of |
| | | FAMILY MANAGEMENT SECURITIES, L | LC , as of |
| | | DECEMBER 31, 2002 , are true and correct. I furthe | er swear (or affirm) that neither the company |
| nor a | anv na | rtner, proprietor, principal officer or director has any proprietary in | |
| | | ner, except as follows: | |
| OI a | Custon | ner, except as ronows. | |
| | _ | | |
| | | | |
| | _ | | |
| | | | |
| | _ | | |
| | | KATHLEEN B. CALABRO | |
| | | NOTARY PUBLIC, STATE OF NEW YORK | The state of the s |
| | | NO. 01CA6002828 | Signature |
| | | QUALIFIED IN KINGS COUNTY | CCO |
| | /, | COMMISSION EXPIRES 2/17/06 The Scalary | Title |
| | u s | thetXalahn | |
| | | Notary Public | |
| | | | |
| This | repor | t ** contains (check all applicable boxes): | |
| | (a) | Facing page. | |
| I | (b) | Statement of Financial Condition. | |
| | (c) | Statement of Income (Loss). | |
| | (d) | Statement of Cash Flows. | |
| | (e) | Statement of Changes in Stockholders' Equity or Partners' or Sole | |
| | (f) | Statement of Changes in Liabilities Subordinated to Claims of Credit | tors |
| ☑ | (g) | Computation of Net Capital | |
| Ø | (h) | Computation for Determination of Reserve Requirements Pursuant to | |
| \square | (i) | Information Relating to the Possession or control Requirements Und | |
| | (j) | A Reconciliation, including appropriate explanation, of the Computa | |
| | 97 | Computation or Determination of the Reserve Requirements Under I A Reconciliation between the audited and unaudited Statements of F | |
| | (k) | consolidation | maneral Condition with respect to methods of |
| \square | (1) | An oath or affirmation. | |
| | (n) | A copy of the SIPC Supplemental Report. | |
| | (n) | A report describing any material inadequacies found to exist or found | d to have existed sin the date of previous audit |
| Ø | (n) | Supplemental independent Auditors Report on Internal Accounting (| |

^{**}For conditions of confidential treatment of certain portions of this filing see section 240.17a-5(e)(3).

FAMILY MANAGEMENT SECURITIES, LLC AUDITED FINANCIAL STATEMENTS DECEMBER 31, 2002



FAMILY MANAGEMENT SECURITIES, LLC REPORT PURSUANT TO RULE 17a-5(d) DECEMBER 31, 2002



FAMILY MANAGEMENT SECURITIES, LLC FINANCIAL STATEMENTS DECEMBER 31, 2002

CONTENTS

| | <u>PAGE</u> |
|------------------------------------------------------------------------------------------------------|-------------|
| Facing Page – Oath or Affirmation | 1 |
| Independent Auditors' Report | 2 |
| Statement of Financial Condition | 3 |
| Statement of Operations | 4 |
| Statement of Changes in Members' Capital | 5 |
| Statement of Cash Flows | 6 |
| Notes to Financial Statements | 7-8 |
| Supporting Schedules: | |
| Computation of Net Capital Pursuant to Uniform Net Capital Rule 15c3-1. | 9 |
| Computation for the Determination of the Reserve Requirements and Information Relating to Possession | |
| Or Control Requirements for Brokers and Dealers Pursuant to Rule 15c3-3. | 10 |
| Independent Auditors' Supplementary Report on Internal Accounting Control | 11-12 |

FULVIO & ASSOCIATES, L.L.R.

Certified Public Accountants

60 East 42nd Street New York, New York 10165 TEL: 212-490-3113 FAX: 212-986-3679 www.fulviollp.com

INDEPENDENT AUDITORS' REPORT

To the Members' of Family Management Securities, LLC:

We have audited the accompanying statement of financial condition of Family Management Securities, LLC (the "Company") as of December 31, 2002, and the related statements of operations, changes in members' capital and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Family Management Securities, LLC as of December 31, 2002, and the results of its operations and its cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States of America.

Our audit was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained on pages 9 and 10 is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in our audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole and in conformity with the rules of the Securities and Exchange Commission.

Julia - assents 22P

New York, New York January 23, 2003

FAMILY MANAGEMENT SECURITIES, LLC STATEMENT OF FINANCIAL CONDITION DECEMBER 31, 2002

ASSETS

| Receivable from clearing broker | \$ 174,510 |
|---------------------------------|-------------------|
| Prepaid expenses | 7,851 |
| Loan receivables | 7,896 |
| Other investments | 20,109 |
| TOTAL ASSETS | <u>\$ 210,366</u> |

LIABILITIES AND MEMBERS' CAPITAL

LIABILITIES:

| Cash overdraft Accrued expenses and other liabilities | \$ 3,968 44,258 |
|-------------------------------------------------------|--------------------|
| TOTAL LIABILITIES | 48,226 |
| MEMBERS' CAPITAL: | |
| Members' capital | 162,140 |
| TOTAL MEMBERS' CAPITAL | _162,140 |
| TOTAL LIABILITIES AND MEMBERS' CAPITAL | <u>\$ 210,366</u> |

The accompanying notes are an integral part of these financial statements.

FAMILY MANAGEMENT SECURITIES, LLC STATEMENT OF OPERATIONS FOR THE YEAR ENDED DECEMBER 31, 2002

REVENUES:

| Commission income | \$ 1,440,367 |
|----------------------------------------|--------------------|
| 12(b)-1 fees and dealer concessions | 209,769 |
| Interest income | 2,600 |
| Other income | 12,024 |
| TOTAL REVENUES | 1,664,760 |
| EXPENSES: | |
| Administrative services and rent | 1,220,000 |
| Clearance fees | 247,403 |
| Professional fees | 39,479 |
| Insurance | 34,004 |
| Commissions | 161,531 |
| Other expenses | 46,134 |
| TOTAL EXPENSES | 1,748,551 |
| Loss before provision for income taxes | (83,791) |
| Provision for income taxes | (1,525) |
| NET LOSS | <u>\$ (85,316)</u> |

FAMILY MANAGEMENT SECURITIES, LLC STATEMENT OF CHANGES IN MEMBERS' CAPITAL FOR THE YEAR ENDED DECEMBER 31, 2002

| Members' Capital - January 1, 2002 | \$ 247,456 |
|--------------------------------------|-------------------|
| Member Contributions | -0- |
| Less: Net Loss | (85,316) |
| Member Withdrawals | 0 |
| Members' Capital - December 31, 2002 | <u>\$ 162,140</u> |

The accompanying notes are an integral part of these financial statements.

FAMILY MANAGEMENT SECURITIES, LLC STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2002

Cash flows from operating activities:

| Net loss | | \$ (85,316) |
|-----------------------------------------------------------------------------|---------------|-----------------|
| Adjustments to reconcile net loss to net cash used by operating activities: | | |
| Increase in loan receivables | (7,896) | |
| Increase in prepaid expenses | (7,851) | |
| Decrease in receivable from clearing broker | 40,945 | |
| Increase in accrued expenses and other liabilities | <u>38,697</u> | |
| Total adjustments | | 63,895 |
| Net cash used by operating activities | | (21,421) |
| NET DECREASE IN CASH | | (21,421) |
| Cash at January 1,2002 | | 21,421 |
| Cash at December 31,2002 | | <u>\$</u> |
| | | |
| Supplementary disclosure of cash flow information: | | |
| Cash paid during the year for income taxes | | <u>\$ 1,525</u> |

FAMILY MANAGEMENT SECURITIES, LLC NOTES TO THE FINACIAL STATEMENTS DECEMBER 31, 2002

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Family Management Securities, LLC (the "Company") is a registered broker-dealer that introduces its brokerage accounts on a fully disclosed basis to a clearing broker. The Company was formed on April 27, 1998 and pursuant to an Agreement and Plan of Merger authorized on December 23, 1998, the broker-dealer operations of Family Management Securities Corporation (a similarly owned entity) were merged in to the Company effective January 1, 1999 at which time operations commenced.

- 1. Commission revenues and expenses are recorded on a trade date basis.
- 2. The Company is qualified as a Limited Liability Company ("LLC") for income tax purposes; accordingly, income earned is subject to tax on the members income tax returns. The Company is subject to the New York City Unincorporated Business Tax.
- 3. The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

NOTE 2 - NET CAPITAL REQUIREMENTS

The Company is subject to the Uniform Net Capital rule (Rule 15c3-1) under the Securities Exchange Act of 1934 which requires that aggregate indebtedness, as defined, may not exceed fifteen times net capital, as defined and maintaining minimum statutory net capital. At December 31, 2002, the Company's net capital and excess net capital were \$120,404 and \$70,404, respectively.

NOTE 3 - RELATED PARTY TRANSACTIONS

The Company has an agreement with Family Management Corporation ("FMC"), a related company, whereby FMC provides certain administrative services and the use of certain office space in connection with the Company's operations. In exchange for these services and office space, the company pays FMC a monthly administrative fee. For the year ended December 31, 2002, the Company reimbursed FMC a total of \$1,220,000.

FAMILY MANAGEMENT SECURITIES, LLC NOTES TO THE FINACIAL STATEMENTS DECEMBER 31, 2002 (CONTINUED)

NOTE 4 CONCENTRATION OF CREDIT RISK AND FINANCIAL INSTRUMENTS WITH OFF-BALANCE-SHEET RISK

The Company introduces its customers' transactions to its clearing broker with whom it has a correspondent relationship for execution, clearance, and depository operations in accordance with the terms of a clearance agreement. In connection therewith, the Company has agreed to indemnify the clearing broker for losses that the clearing broker may sustain. Nonperformance by its customers in fulfilling their contractual obligations pursuant to securities transactions with the clearing broker may expose the Company to risk of potential loss.

The Company utilizes a clearing broker that is highly capitalized and is a member of major securities exchanges.

SUPPLEMENTAL INFORMATION

FAMILY MANAGEMENT SECURITIES, LLC COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION AS OF DECEMBER 31, 2002

Credits:

| Total Members' capital | \$ 162,140 |
|---------------------------------|------------------|
| TOTAL CREDITS | 162,140 |
| Debits: | |
| Non Allowable Assets | (37,736) |
| Net Capital Before Haircuts | 124,404 |
| Less: Haircuts | (4,000) |
| NET CAPITAL | 120,404 |
| Minimum Net Capital Requirement | 50,000 |
| EXCESS NET CAPITAL | <u>\$_70,404</u> |

No material differences exist between the above computation and the computation included in the Company's corresponding unaudited Form X-17a-5 Part IIA filing.

FAMILY MANAGEMENT SECURITIES, LLC COMPUTATION FOR DETERMINATION OF THE RESERVE REQUIREMENTS AND INFORMATION RELATING TO POSSESSION OR CONTROL REQUIREMENTS FOR BROKERS AND DEALERS PURSUANT TO RULE 15c3-3 FOR THE YEAR ENDED DECEMBER 31, 2002

The Company does not effect transactions for anyone defined as a customer under Rule 15c3-3. Accordingly, there are no items to report under the requirements of this Rule.

FULVIO & ASSOCIATES, L.L.P.

Certified Public Accountants

60 East 42nd Street New York, New York to165 TEL: 212-490-3113 FAX: 212-986-3679 www.fulviollp.com

INDEPENDENT AUDITORS' SUPPLEMENTARY REPORT ON INTERNAL ACCOUNTING CONTROL

To the Members' of Family Management Securities, LLC:

In planning and performing our audit of the financial statements and supplemental schedules of Family Management Securities, LLC (the "Company") for the year ended December 31, 2002, we considered its internal control structure, including procedures for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion of the financial statements and not to provide assurance on the internal control structure.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- Making quarterly securities examinations, counts, verifications, and comparisons
- Recordation of differences required by rule 17a-13
- Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining an internal structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgements by management are required to assess the expected benefits and related costs of internal control structure policies and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of an internal control structure and the practice and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with accounting principles generally accepted in the United States of America. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control structure or the practices and procedures referred to above, errors or irregularities may occur and not be detected. Also, projection or any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure elements does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control structure, including procedures for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purpose in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and our study, we believe that the Company's practices and procedures were adequate at December 31, 2002, to meet the Commission's objectives.

This report recognizes that it is not practicable in an organization the size of Family Management Securities, LLC to achieve all the divisions of duties and cross-checks generally included in a system of internal accounting control and that alternatively greater reliance must be placed on surveillance by management.

This report is intended solely for the use of management, the Securities and Exchange Commission, the National Association of Securities Dealers, Inc. and other regulatory agencies which rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and should not be used for any other purpose.

Julii + Associate ZZP

New York, New York January 23, 2003